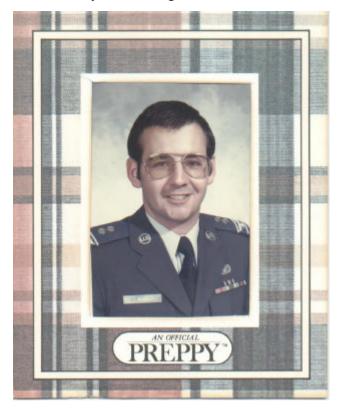
Section Two The Early Military Years

The following will take us from after Graduation through Desert Shield

Phew, needless to say, we survived the early driving headaches and after graduation we sold our NJ home and moved south to Palm Coast, Fl. Palm Coast was a small bedroom community that Mike liked to refer to as 'Sleepy Hollow" but after he had his fill of menial labor jobs he entered the Air Force and used his Civil Air Patrol experience to gain him an additional stripe at enlistment. The challenge presented itself again and he applied for the Academy and was accepted to the AFA Prep school. A wonderful education and opportunity and a difficult year of Prep School, preparing for the Air Force Academy. Things were looking up. He survived the Preppy year and most of the first year on the hill. It was at that point in time that he realized his prior enlisted service made him the 'old man of the class' and he was not in the same category as the students who went there directly from high school. Mike was a grown man who had been on his own for a few years, learned to care for himself and was a terrific financial planner, the AFA was not for him. There were so many mixed feelings and long trying phone calls about what to do and how to go about it. Naturally, he was to control his own destiny and recognized he could have made a fine officer but he could not



and would not deal with the, 'I told you so' philosophy. He would question and ask 'why' and that was not the intent of the academy training. They train you to react on command. Too bad, but he knew the sacrifices and made the decision to return to the enlisted ranks where he felt he could work hard and make a difference, and not because someone 'told him so'!

The Air Force was his new home away from home. This was his career choice and he loved it. The military took him to the ends of the earth and to the top of it many many times and he never seemed to tire from it. When you enjoy what you do the rewards come.

Being a single young man is not always an easy way to be but being married to the AF is not easy either. He planned to settle down and raise a family one day but wanted to serve 20 years first and after that be able to focus on a new life with new challenges and rewards.

As parents we looked forward to planning a wedding and to spoiling grandkids but that is a dream that will never be fulfilled.

When Mike was flying around the world we would tease him about settling down and his comments were something like, give me time, when I'm 35 will be soon enough. He had seen too many friends go through painful divorce and didn't feel it was right to marry and be TDY as much as 300 days per year. Because of his unselfish attitude and leadership ability he was either volunteering to do or to help or take on new tasks. Danger never entered into the equation as you were trained to do what needed to be done to the best of your ability. What more could anyone ask? Of course his favorite saying was, when it is time for change, the government will promote to the highest level of incompetence.



All the good work was recognized and he was well liked and respected and known as a guy who would get things done. Sometimes he came across as a hard ass but the seriousness of the job made things appear that way. In his mind there was only one way to do it, the right way and do it now!

His analytical mind won him many kudos and much recognition among his peers. His friends knew how he was and would go to him with the problems that needed to be fixed right, not just with a band aid repair. That was how he was in the military. At home he was just a guy home on leave enjoying some quiet time with his family. These were special times for all of us.

Starts Training

Mike Heiser, son of Fran and Gary Heiser of Palm Coast, started training in the U.S. Air Force June 25 at Lackland Air Force Base in Texas.

Mike was graduated from Ocean Township High School, New Jersey, before moving to Palm Coast with his parents. He was listed in "Who's Who

Among American High School Students" and was an active member of the Civil Air Patrol, where he rose to the rank of Warrant Officer.

His parents own and operate the Hour Glass, a card, gift and jewelry shop, in the New Palm Coast Shopping Center.

I prrived safely at Lackland Air Force Base Texas 30 ibe 2 bend have been assigned

.0 90 PSC NO

In event you require information as to contact the Communder of the

LACKLAND AFB, Texos 78236

This is an OFFICIAL military business telephone; not for personal conversation. Military Training Squadr Area Code 512, 671-

office, explain the emergency and give them my name If an emergency arises which requires my presence rank, Social Security Account Number and military at home, contact the closest American Red Cross The Red Cress will do the rest. address.

LACKLAND TC APR 79 142 PREV EDS ARE OBSOLETE.



Heiser Graduates

Airman First Class Michael G. Heiser, son of retired Army Sergeant Major and Mrs. Gary G. Heiser of Palm Coast, has graduated from the U.S. Air Force security police specialist course at Lackland Air Force Base, here.

Airman Heiser studied security and law enforcement. He is being assigned to Keflavick Air Base, Iceland, for duty with a unit of the Aerospace Defense Command.

In order for him to feel at home away from home, we would exchange boxes of videos and local news articles regularly. Gary would tape TV movies and shows and Fran would add some personal touches to each care package. He would return the tapes to trade for new ones but each box from him was like Christmas. There were surprises from around the world. Sometimes foreign newspapers or menus or photos, other times a David Winter Cottage or a Hummel or a Russian hand painted tray or box but always something thoughtful that was out of the ordinary. When the mail person delivered these to our office, the whole real estate group would hover around and wait to see what Mike sent this time. These were fun times that kept us all close at heart.

Out of sight, maybe, out of mind, never!





YOUNG RECRUIT HOME FROM BASIC TRAINING 1979



GETTING READY FOR ICELAND

Kirkland AFB, New Mexico Security Police

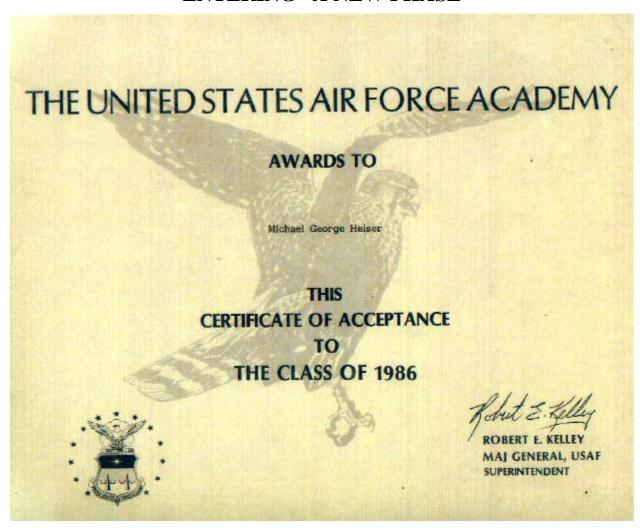






Is it the Kirkland Kops or the Keystone Cops?

ENTERING A NEW PHASE





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There's that date again, June 25.



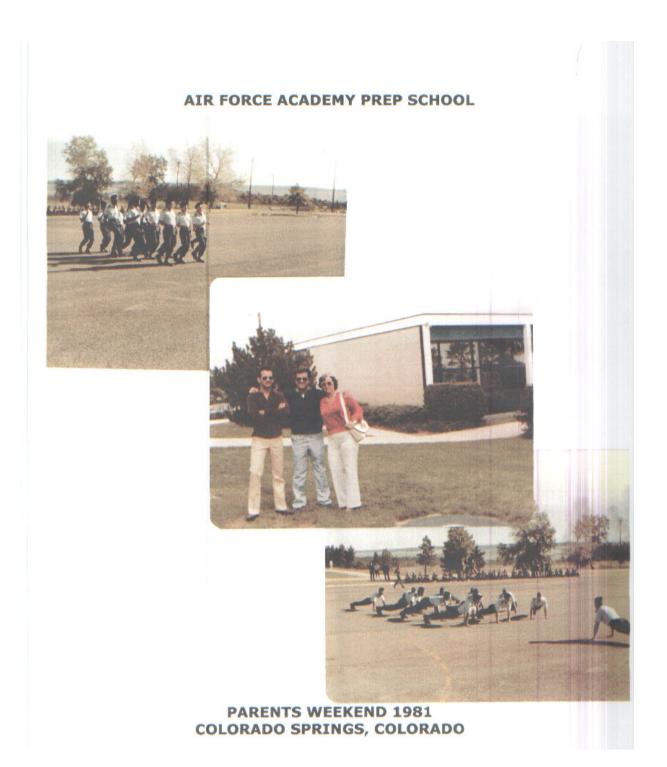






PARENTS WEEKEND 1981 COLORADO SPRINGS, COLORADO







DEPARTMENT OF THE AIR FORCE

HEADQUARTERS UNITED STATES AIR PORCE ACADEMY URBIT ACADEMY, COLORADO 89840

30 April 1982

SrA Michael George Beiser USAF Academy Preparatory School USAF Academy CO 80840

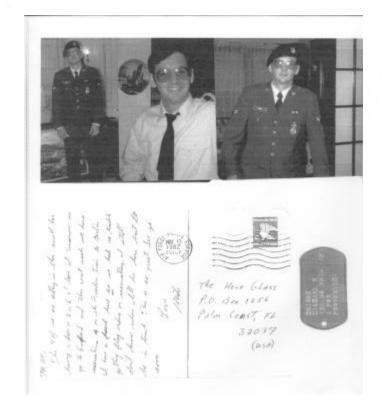
Dear Michael

I am pleased to offer you an appointment to the United States Air Force Academy as a member of the Class of 1986. Congratulations, this appointment is the first step toward a challenging and rewarding career as a professional Air Force officer.

The results of your medical examination indicate that you are presently qualified in a nonflying category.

Please accept or decline this offer by completing the enclosed form and mailing it within one week of your receipt of this letter. When you accept the appointment, we will send you further instructions. The Class of 1986 will report to the Academy on June 28, 1982.

You may take justifiable pride, Michael, in having competed successfully with some of the finest young people in the United States. I compliment you on an excellent record of achievement and look forward to welcoming you to the Cadet Wing.



The name on the jacket says it belongs to General Oaks But he doesn't look like the general. Must be a Mike prank.



Some people don't even stay on the ground long enough to re-enlist

I solemnly swear, blah blah,

Sign here!





It seemed strange to be purchasing property in England as things are handled differently over there. The real estate ad call introduced him to the seller, a real British Bobbie, and they worked out all the details and soon Mike became a homeowner again.

This turned out to be a good investment as it became rental property when he transferred to Ramstein, AFB.













THE BOYS ARE AT IT AGAIN

THE 'FLAT'
AT
RED
LODGE IN
THE
UNITED
KINGDOM





HOME FOR A VISIT MEANS GOING TO THE OFFICE IN A SPOOK SUIT AND SHADES, ABOVE (WHO WOULD EVER GUESS) AND SORTING MAIL AT HOME



Gulfstream G-20

Mike invited to

Savannah, GA

Plant to

Assist with

Practical

Application of

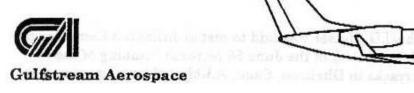
Communication

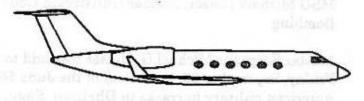
Equipment















Here we grow again.

Decent working conditions and room to add on as progress dictates.

The first career was the Air Force. The next career was to be real estate related. With everything in place we were growing and marking time!

On May 6, 1982 Heiser Realty was Incorporated THE REST IS HISTORY

39 Old Kings Road North Palm Coast, FL 32137 (904) 445-5880 http://www.coldwellbanker.com

Coldwell Banker Heiser Realty, Inc.

The Beginning

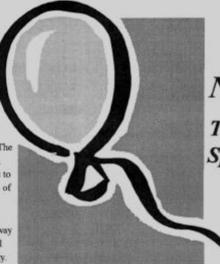
Heiser Realty, Inc. was established on May 6, 1982. The owners, Gary and Fran Heiser, were the early industry leaders to recognize the growth potential of Flagler County.

By 1985, it was apparent that Heiser Realty was on its way to becoming the "Premier Real Estate Company" in the County. That same year Gary and Fran joined Coldwell Banker Residential Affiliates, Inc. as the 25th Affiliate Broker in Florida.

Our New Home

In 1986 the completion of HEISER PLAZA on Old Kings Road became the new home office for Coldwell Banker Heiser Realty.

Coldwell Banker Heiser Realty continues its commitment to service and are so very proud to be playing a major role in the continued growth of Palm Coast and Flagler County, as the company nears its third decade of service.



Nostalgia

The World of Sports: 1982

NBA Champions: LA Lakers NFL Champions: S.F. 49ers World Series: St. Louis World Cup Champions: Italy

1998 and Beyond

With over 25 Sales Associates and 6 Staff Members, Coldwell Banker Heiser Realty is ready to meet your expectations in buying or selling real estate.

Our approach to business is simple, "Expect the Best". It's a pledge we practice every day, in every transaction. It's a pledge to lead the way in offering services that keep pace with the ever changing needs of the real estate industry.

Statistics: 1982

1 Dozen Eggs: \$1.02 Bread: \$0.54 Sugar (1lb): \$0.30 Stamp (1st ounce): \$0.20 President: Ronald Reagan U.S. Population: 232,138,000

Entertainment: 1982

Best Movie: Gandhi Best Actor: Ben Kingsley Best Actress: Meryl Streep Best Song: Always On My Mind



THE
NIGHT
THE
WALL
CAME
DOWN

NOVEMBER 9, 1989

The crew escorted Helmut Kohl to this historic event. Grafetti laden souvenirs were plentiful and made nice accent jewelry.



CHECK POINT CHARLIE

When 'Charlie' was retired





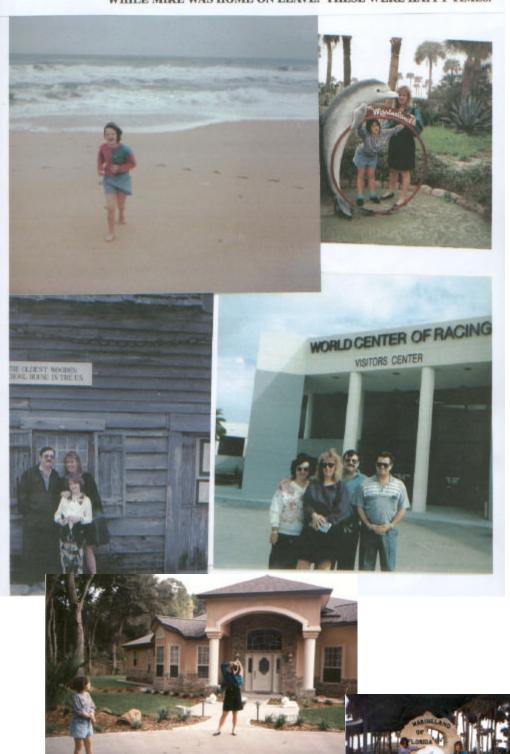
Senator Phil Gramm with crew and dignitaries in India. This was memorable for Mike as they stayed in the same hotel where the US Tennis Team were staying in New Delhi and the banner welcomed the Davis Cup Champs and the captain of the team was none other than our own Palm Coaster, the touring pro, Tom Gullikson. They exchanged business cards and shocked the rest of the crew as having bumped into someone from home when so far away. Knowing Mike, he probably gave Tom a real estate pitch while renewing an acquaintance



AFTER A LONG FLIGHT, 'HOMEWORK' WAS RELAXING



MARCH 1993---PAIGE AND TABITHA WALLACE CAME TO VISIT WHILE MIKE WAS HOME ON LEAVE. THESE WERE HAPPY TIMES.



Continuous entertainment with Yakov Smirnof



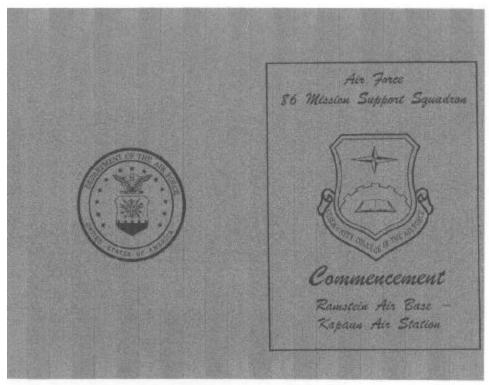
Home on leave with good friends Lars and Vicki Helland





COMMENCEMENT PROGRAM

IT TOOK LONGER TO GET TO THE FINISH LINE BUT WORTH IT IN THE END



Chinese Provent:

If you are planning for a year,
som rice...

If you are planning for a decade,
plant trees...

If you are planning for a lifetime.
educate a person...

1400 BOURS

ARRIVAL OF THE OFFICIAL PARTY

POSTING OF THE COLORS

INVOCATION

WELCORE

COMMUNICATION ADDRESS

CONFESHAL OF DEGREES

CLOSING BUMARKS

RETURNMENT OF THE COLORS

BENEDICTION

PLEASE HISE

86 PW BONOR GUARD

CHAPLAIN (CAPTAIN) MARK S. STANFORD 86 PW/HC

MR. DOMALD L. WEITZ SENCATION OFFICER 86 MSSQ/MSE

DR. DEANE O. CEIREN DIRECTOR OF EDUCATION AND TRAINING HQ USAFK/D9AT

LIEUTENANT COLONEL SAMUAL J. BAYS III 86 SPTG/CD

and LIEUTENANT COLONEL JUMES W. VARNADO 86 MSSQ/CC

MR, DONALD WEITZ EDUCATION OFFICER 86 MSSQ/MSE

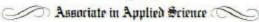
86 PW HONOR GUARD

CHAPLAIN (CAPTAIN) HARK S. STANFORD 86 PW/HC Community College of the Air Farre

The Commander, Air Training Command, by virtue of the authority vested by law and on the recommendation of the College does hereby confer on

Michael G. Beiser

the degree of



Information Systems Technology

with all rights and privileges pertaining thereto

14th day of July 1992 Given this

In witness whereof the Seal of the College and our signatures are heteto affixed

ity College of the Air Force

eral, U.S. Air Force Air Training Comp

a

COMMUNITY COLLEGE OF THE AIR FORCE FALL CRADUATION

30 OCTOBER 1992

SCT BOBBY L. ALLENS MSCT RICKY ANDERSON TSGT HONTE L. BALUKOFF MSGT JAMES W. BARTELL

SSGT BARYL D. BERRY SSGT ANTHONY P. BLACKBURH* MSGT WILLIAM J. BLUNK SEA FRANK BOVE MSGT BARBARA A. BRADLET* SGT MATTHEW M. BROTKA* TSGT JAMLE H. BROWN HSGT ROBERT D. BROWN SSCT KEVIN P. BURKE SCT JENNIFER L. BUTCHER* SCT LILLIBETH CABALLERO SSCT THERESA L. CALHOURS SSCT LLOYD E. CALLANAY MSGT JEFFREY A. CARRY SRA PATRICK T. CARMICHAEL TSGT BRUCE A. CARTAGENA MSGT FRANK J. CRUZ* HSCT PRANK J. CKUZ-TSCT KENNETH L. CURTIN SSCT SANDRA N. DARMS TSCT CEME P. DAVIS SSCT PANELA M. DIXON MSGT RUSSELL L. DOWNING SSGT MICHAEL B. EKBALD SRA SABRINA EBRON SGT ALLEN D. EVANS TSGT SHAWN D. FARLES TSGT DOUGLAS K. FENTON TSGT HARLA F. FOREBAND SRA MARY A. FRANCIS SSGT SHERRY K. PREIMAN SSGT TORY J. GAULKE SCT ERIC J. GEE* SEA THOMAS H. GLANVILLES MSGT MONTIE R. GLAZE SSGT JOHN B. GOSS II SSGT ERIC W. GRATH SSGT RICHARD W. GRECULA

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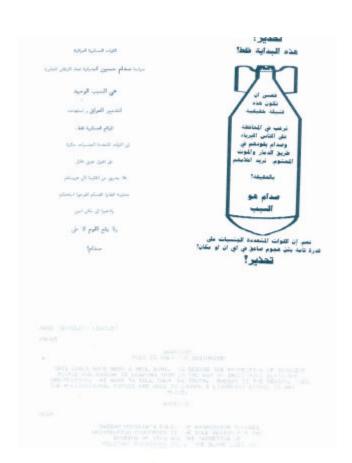
MEGT RITA L. GRIFFIS MSGT ROBERT N. GUTTORMSEN ESGT CALVIN D. HAGAN* TSGT JAMES R. HALL JR. SGT FRANCIS R. HAMILTON TSGT FRANK G. BARBACH III TSCT MICHAEL G. HEISER MSCT STEVEN T. HELD SSGT LORIE HENDERSON* SRA MARK A. HERMAGAN* TSGT PHELEN H. HOBBIE TSGT CARLA E. HOLBROOK MSGT RANDY L. ICE MSGT LAMONT E. INGRAM SSGT KEVIN J. JEFFERSON SSGT BRAIN JERNIGAN* SSGT BRENT Q. JOHNSON SSGT LAWRENCE K. JOHNSON MSGT TERRY M. KEENE TSGT ROBERT KELLEY SSGT CLAUDE F. LIETE

SSGT SIDNEY T. LONEY SR. SSCT JOEHANS LOPEZ* SCT PATRICK J. MANTEUFEL SSCT BORALD E. MAY JR.* SSGT STEVEN MENZEL* SGT TERRY G. WILLNER TSGT JAMES W. MITCHELL JR.* SGT JAMETTE T. MOBLEY HISCT CARLTON HOOM SMSGT DAVID L. NEWBERRY* SSGT PHILLP D. NEWSOME SMSGT LARRY D. NICKELL SSGT ERNEST R. NIELSEN MSGT VANCE E. RUTTER MSGT GARY L. PARKER JR. MSGT DORADO L. PASION MSGT RATMOND A. PHIPPS TSGT DAVID F. POOLEY SSGT TRACEY J. POTTER SSGT MICHELE J. PUTNAM TSCT GREGORY REEDY MSGT TERRENCE REYNOLDS SSCT LUIS M. RIVERA SRA KEITH H. ROBERTSON TEGT MARK D. ROBINS

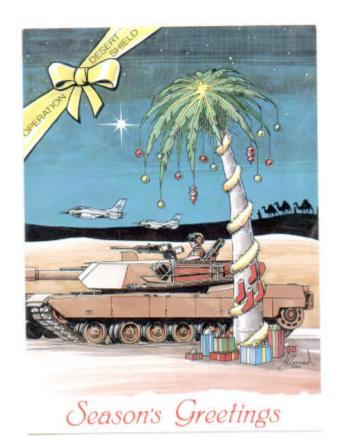
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WAR PROPAGANDA PAMPHLETS WE DROPPED FROM THE AIR I'M SURE THEY STOPPED THE WAR TO READ THE AIR MAIL









الواقع والمرابع والم

A Project of FREEDOM ALLIANCE P.O. Box 96700 • Washington, D.C. 20090-6700



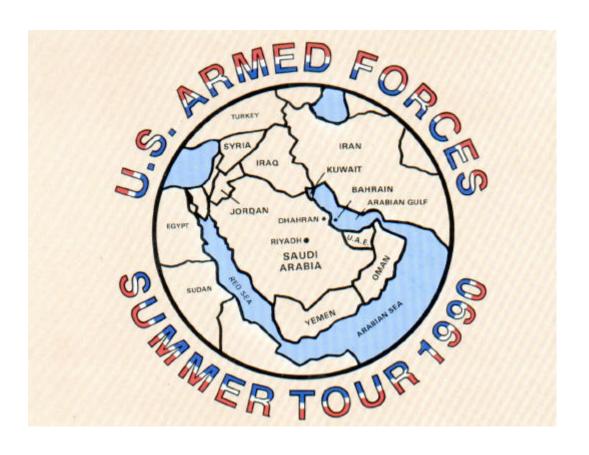
Oliver L. North Lt. Colonel USMC (Ret.) Project Director President, FREEDOM ALLIANCE

Edward J. Bronars Lt. General USMC (Ret.) Project Coordinator

A Message From Oliver North

Merry Christmas!

This Pitte gift reakand is just a token of the concern we here at home have for you. We care about you! We know you're token for us! I remember what it was like to be far from home during the holidays -- certain only of my found to toke we was assured, we here of tome assured, we here of tome assured. We have service.



With Desert Shield now behind us, we move onward to Desert Storm, another chapter in our history books

Morale was high and support was strong. The action made us proud to be Americans



DEPARTMENT OF THE AIR FORCE

HEADQUARTERS HILITARY AIRLIFT COMMAND SCOTT AIR FORCE BASE, ILLINOIS 62225-5001

TSgt Michael G Heiser 58 Military Airlift Sq/DOLC APO New York 09094-5000

Dear TSgt Heiser:

I am proud of how well all of us in Military Airlift Command have performed in Desert Shield. Certainly this tremendous airlift operation is a perfect example of how much America depends on our contribution to the security of the United States and the safety of the free world. The success of our airlift effort is indicative of the quality that already exists in MAC. But, MAC has a proud history of continuous improvement, and we will build on our success in Desert Shield to be even better in the years ahead.

To be even better I need your help. I need your help to shape MAC's future. I'm convinced the best way to do that is to commit ourselves to quality and get everyone more actively involved in the command's day-to-day management. That's why we must adopt a total quality management process. By making better use of everyone's talents, we will improve customer support and services, our working environment, and the quality of life for ourselves and our families.

To focus our efforts, we must create a clear vision of MAC's future. That vision is: Proud MAC—Support America Can Always Count On. In other words, we are proud of our command and its mission. This pride is based on achievement and consistent performance to the highest standard. Our role is support— support the nation can always count on. We will reach this goal only through dedicated effort and total commitment to serve our nations and our customers.

You are best qualified to improve the way you do your job and support our customers. Our vision requires your help to create an environment where everyone is encouraged to surface ideas and empowered to implement the good ones within their area of responsibility and expertise.

We are making fundamental changes in the way we think and do business. It won't happen overnight, and we won't see results immediately. Success demands we begin now. First be open-minded to the quality process and learn as much as you can about it. Second, join the team and commit yourself to improving the quality support you provide your customers. Third, constructively challenge the way we do business and look for better ways. Finally, share your ideas with your commanders and supervisors and be receptive to the ideas of others.

Together we can continue to make MAC a better and more effective command—one that we're truly proud of, a command that others want to be part of, and one that others hold in the highest regard. Together we can reach our vision and say with pride and conviction that MAC provides support America can always count on.

Committed to quality

HANSFORD JOHNSON General, USAF

General, USAF Commander in Chief

> R&R in Germany At neighborhood bier fest



PROUD WARRIOR

